



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

**INDIA TELECOM 2007**  
**'Digital Divide to Digital Opportunities'**

12-15 December 2007, Pragati Maidan, New Delhi, India

**PROGRAMME**

<b>(11<sup>TH</sup> DECEMBER 2007, TUESDAY)</b>	
07:00PM onwards	<b>EXPLORING RESEARCH PARTNERSHIP- DINNER MEET</b> <i>(By Invitation)</i>  <i>Venue: Hall 2000, Hotel Le Meridian , New Delhi</i> <i>07:00 PM - 09:30PM</i>
<b>DAY 1 (12<sup>TH</sup> DECEMBER 2007, WEDNESDAY)</b>	
09:30AM - 10:30AM	<b>INAUGURAL SESSION: To be inaugurated by PM</b>  <i>Venue: Vigyan Bhavan, New Delhi</i>
01:00PM - 05:30PM	<b>International Cooperation - Roundtable on 'Innovation and Development in Telecom through Centres of Excellence'</b> <i>(By Invitation)</i>  <i>Venue: Inspire Hall, Hotel Le Meridian, New Delhi</i> <i>01:00PM - 05:30PM</i>
07:00PM onwards	<b>Networking Reception &amp; Dinner (Hosted by Sec, DoT)</b> <i>(By Invitation)</i>  <i>Venue: Hotel Shangri-La, New Delhi</i> <i>07:00PM onwards</i>



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

<b>DAY 2 (13<sup>TH</sup> DECEMBER 2007, THURSDAY)</b>	
12:00PM – 02:00PM	<p><b>Luncheon Meeting of Sr. Executives with Secretary, Department of Telecommunications, Ministry of Communications and Information Technology, Government of India</b> <i>(By Invitation)</i></p> <p style="text-align: center;"><i>Venue: Hotel Oberoi, New Delhi</i> <b>12:00PM – 02:00PM</b></p>
02:30PM – 05:00PM	<p><b>Seminar on "Next Generation Access Technology for Multiple Play Services"</b> <i>(By Invitation)</i></p> <p style="text-align: center;"><i>Venue: Hotel Oberoi, New Delhi</i> <b>12:00PM – 02:00PM</b></p>
<p><b>CONFERENCE SESSIONS</b> Venue: Hall No. 18, Pragati Maidan, New Delhi</p>	
10:00AM onwards	<i>Conference Registration</i>
<b>SESSION I: ACCELERATING THE GROWTH OF BROADBAND</b>	
02:15PM – 03:45PM	<p><i>Chair: Mr. Marko Lius, Head - BUIM, Asia Pacific, Nokia Siemens Networks</i></p> <ol style="list-style-type: none"> <li>1. <b>Key Issues &amp; Challenges for Promoting Broadband and Voice over IP to Sustain Telecom Growth in Developing Countries</b> - <i>Mr. Vinayak Rajanahally, Regional Director-India, iBasis</i></li> <li>2. <b>Mobile Broadband 3G/HSPA</b> - <i>Dr. Hakan Ohlsen, Director – Access Standardization, Ericsson AB, Sweden</i></li> <li>3. <b>Wi-MAX: The Way Forward</b> - <i>Dr Mohommad S Shakouri, Vice President - Marketing, WiMAX Forum and Corporate VP - Strategy, Alvarion, USA</i></li> <li>4. <b>Creating Digital Opportunities from Digital Divide</b> - <i>Prof.</i></li> </ol>



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

	<p><i>Rohan Samarajiva, Executive Director, LIRNEasia, Sri Lanka</i></p> <p>5. <b>Learnings on Broadband Adoption from China and it's relevance to the Indian market</b> - <i>Mr. Jim Butler, General Manager-Communications Sector, Greater China, Microsoft (China) Co., Ltd.</i></p> <p>6. <b>BWA - 3G and Beyond</b> - <i>Dr. Avneesh Agrawal, Senior Vice President, Qualcomm Inc.</i></p> <p><i>Question &amp; Answer</i></p> <p><i>Summing-Up by Chair</i></p>
03:45PM - 04:00PM	<i>Tea/Coffee Break</i>
<b>SESSION II: DELIVERY OF COST EFFECTIVE VOICE &amp; DATA SERVICES IN RURAL INDIA</b>	
04:00PM - 05:30PM	<p><i>Chair: Mr. Shantanu Consul, Administrator, USO Fund, Department of Telecommunications, Ministry of Communications &amp; Information Technology, Government of India</i></p> <p>1. <b>New Technology Solutions for Rural Access</b> - <i>Mr. K V Seshasayee, Director, Win Broadband Services Pvt. Ltd.</i></p> <p>2. <b>Speech Technology for Bridging The Digital Divide</b> - <i>Mr. Stephen A Rondel, CEO, Conversay, USA</i></p> <p>3. <b>Extending Coverage in Rural Areas Cost Effectively using Sub-GHz Band</b> - <i>Mr. Burcak Beser, CTO, Telsima Corporation, USA</i></p> <p>4. <i>Mr. Sanjay Malik, Lead Sales Director, Nokia Siemens Networks</i></p> <p><i>Question &amp; Answer</i></p> <p><i>Summing-Up by Chair</i></p>
07:00PM onwards	<p><b>Networking Reception &amp; Dinner</b> (<i>Hosted by MoC&amp;IT</i>) (<i>By Invitation</i>)</p> <p style="text-align: center;"><i>Venue: Hotel Oberoi, New Delhi</i></p>



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

	07:00PM onwards
--	-----------------

<b>DAY 3 (14<sup>TH</sup> DECEMBER 2007, FRIDAY)</b>
--

<b><u>SESSION III: INVESTMENTS IN INDIAN TELECOM SECTOR</u></b>
---

10:00AM - 11:30AM	<p><i>Chair: Smt. Manju Madhavan, Member - Finance, Department of Telecommunications, Ministry of Communications &amp; Information Technology</i></p> <ol style="list-style-type: none"> <li>1. <b>Investor's Perspective on the Indian Telecom Sector</b> - Ms. Arpita Pal Agrawal, Associate Director- InfoComm Advisory Services, PricewaterhouseCoopers (I) Pvt. Ltd.</li> <li>2. <b>India's Potential for investments in R &amp; D Centres</b> - Mr. Philip J. Ritter, Senior Vice President, Texas Instruments, USA</li> <li>3. <b>Experiences of Manufacturing in India</b> - Mr. Sachin Saxena, Director - Operations, Nokia (I) Pvt. Ltd.</li> <li>4. <b>India as a Manufacturing Destination</b> - Mr. Bharat Bhatia, Regional Director - India, SAARC and South East Asia, Motorola (I) Pvt. Ltd.</li> </ol> <p>Question &amp; Answer</p> <p>Summing-Up by Chair</p>
-------------------	---

11:30AM - 11:45AM	Tea/Coffee Break
-------------------	------------------

<b><u>SESSION IV: GROWTH OF VALUE ADDED SERVICES (VAS) SEGMENT</u></b>
--

11:45AM - 01:15PM	<p><i>Chair: Mr. A P Parigi, Managing Director - Entertainment Network India Ltd</i></p> <ol style="list-style-type: none"> <li>1. <b>Moving beyond the Ringtones in Entertainment</b> - Mr. Manoj Dawane, CEO, Mauj People Infocom Pvt. Ltd.</li> <li>2. <b>Mobile Advertising Initiative - Changing the shape of Advertising</b> - Mr. Bill Gajda, Chief Commercial Officer, GSM Association (GSMA), UK</li> </ol>
-------------------	--



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

	<p>3. <b>Way Forward for Growth of VAS</b> - <i>Mr. Vijay Shekhar Sharma, Managing Director and Founder, One97 Communications Pvt. Ltd.</i></p> <p>4. <b>Market Differentiation for Hyper-Competitive Markets</b> - <i>Dr. Adam T Drobot, CTO &amp; President, Telcordia Technologies, Inc., USA</i></p> <p><i>Question &amp; Answer</i></p> <p><i>Summing-Up by Chair</i></p>
01:15PM - 02:15PM	<i>Lunch</i>
<b>SESSION V: ENABLING REGULATORY FRAMEWORK FOR ACHIEVING THE DESIRED GOALS</b>	
02:15PM - 03:45PM	<p><i>Chair: Mr. Nripendra Misra, Chairman, Telecom Regulatory Authority of India (TRAI), Government of India</i></p> <p>1. <b>Spectrum Management</b> - <i>Mr. Neil Gough, Director - Group Public Policy, Vodafone Group Services Limited</i></p> <p>2. <b>Regulatory Implications for Next generation Networks</b> - <i>Mr. Gordon Moir, Vice President and Chief Counsel, BT International, UK</i></p> <p>3. <i>Dr. Robert Pepper, Senior Managing Director, Cisco Corporation</i></p> <p><i>Question &amp; Answer</i></p> <p><i>Summing-Up by Chair</i></p>
03:45PM - 04:00PM	<i>Tea/Coffee</i>
07:00PM onwards	<p><b>Networking Dinner</b> <i>Venue: FICCI, Federation House, Tansen Marg, New Delhi</i></p>



Department of Telecommunications  
Ministry of Communications & Information Technology  
Government of India



Federation of Indian Chambers of  
Commerce and Industry

<b>DAY 4 (15<sup>TH</sup> DECEMBER 2007, SATURDAY)</b>	
09.30AM – 10.15AM	<b>OPEN HOUSE SESSION</b> <i>with Senior Officials from DoT, TRAI, DIT on Regulatory Issues e.g. – Licensing, TRAI procedures, IT initiatives</i>
10:15AM – 10:30AM	<i>Tea/Coffee Break</i>
10.30AM – 11.15AM	<b>VALEDICTORY SESSION</b> <i>MC by Mr. Rajan Kohli, Deputy Secretary General, FICCI</i>
10.30AM – 10.35 AM	<b>Welcome Address</b> by Mr. R S Bandyopadhyay, Additional Secretary, Department of Telecommunications, Ministry for Communications and Information Technology, Government of India
10.35 AM – 10:45AM	<b>Summary of the Conference</b> by Mr. T V Ramachandran, Director General, COAI
10.45AM – 10.50 AM	<b>Address</b> by Mr. Rakesh Bakshi, Associate Member, FICCI and Associate General Counsel and Director – Legal and Corporate Affairs, Microsoft Corporation (I) Pvt. Ltd.
10.50 AM – 10.55AM	<b>Address</b> by Mr Ashok Sud, President, AUSPI
10:55 AM – 11.15AM	<b>Valedictory Address</b> by Dr. Shakeel Ahmad, Minister of State for Communications and Information Technology, Government of India
11:15 AM	<b>Vote of Thanks</b> by Mr. N K Goyal, Chairman Emeritus, TEMA